The Community Church of Chapel Hill UNITARIAN UNIVERSALIST

106 Purefoy Road, Chapel Hill, NC 27514 • 919-942-2050 • c3huu.org

BOARD OF TRUSTEES Meeting Minutes September 12, 2017

Members:	Lilie Bonzani Barb Chapman (absent) Andy Hencke	Dan Hill (absent) Dave Klibanow Bill Poteat	Bill Rote Jenny Warnasch Steve Warshaw, chair
Ex Officio:	Thom Belote	Bonnie Nelson	Andrew Wright
Guests:	Paige Smith	P. Johnson	

Welcome

S. Warshaw called the meeting to order.

Chalice Lighting/Reading – A. Hencke opened the Board of Trustees (BoT) meeting by lighting the chalice and sharing his thoughts on controlling what you can and leaving behind what you can't.

Check-in

Consent Agenda

Approval of Tonight's Agenda – S. Warshaw sent out an agenda in advance of the meeting. New issues necessitated a revised version and he provided copies to attendees.

S. Warshaw made a motion to approve the agenda as amended.

D. Klibanow seconded the motion.

All in favor with none opposing.

Approval of Minutes from August Meeting – B. Nelson emailed the minutes in advance of the meeting. S. Warshaw asked if there were any changes to be made. A. Wright had provided a clarification on paying off the existing loan and the issue of designated congregant contributions.

S. Warshaw made a motion to approve the agenda as amended.

D. Klibanow seconded the motion.

All in favor with none opposing.

Minister's Monthly Report – T. Belote sent his report out in advance of the meeting. A. Hencke noted the inclusion of FaceBook views on the report. T. Belote explained about the new live streaming of one sermon each Sunday.

20171010: APPROVED

Building Project Team (aka the Task Force) Report

A. Hencke confirmed the date of the June 10, 2018 Congregational Meeting from the Building Project Team. [Consent Agenda item.] P. Smith provided talking points for the BoT to use when speaking with congregants about the Building Project. This included a hand-out on the Silent Phase of the capital campaign. She said that this phase was recommended by consultant M. Ewert and that several BoT and Building Project Team members have now been trained to engage selected congregants for the capital campaign. She asked for volunteers to assist with the upcoming Open House. Prior to the meeting, S. Warshaw had also emailed the BoT asking for volunteers on behalf of the team. [Consent Agenda item.]

A. Hencke explained the mechanism of engagement by the Building Project Team with the BoT. He anticipates it to be through summary documents, and for the BoT to reply at the same higher level. Communication will come through A. Hencke or P. Smith. B. Poteat and S. Warshaw asked about answering BoT and congregant questions. P. Smith replied that many of the answers are on the Q&A section of the website.

J. Warnasch asked about naming the rooms. P. Smith replied that they are not addressing that at this time in the project. S. Warshaw asked if this was a BoT issue. L. Bonzani asked if there was a naming policy. S. Warshaw called for T. Belote's thought on this issue. T. Belote said that a policy is a good idea and asked about how some of the current rooms were named. It was noted that they are honorifics, rather the results of naming requests. P. Smith asked if this should be an open Board discussion. A. Hencke followed up by asking if the discussion should be from the BoT to the Task Force or in conjunction with the Task Force. P. Smith will bring up this topic at the next Task Force meeting.J. Warnasch will research policy on naming and will attend the next Task Force meeting. T. Belote will ask other ministers for their thoughts on the topic.

B. Rote asked that the topic of silent pledges be put on the agenda for the next BoT meeting. A. Hencke returned to the topic of engagement between the Task Force and the BoT. He will post and share a Google document as an on-going source of information between the two groups. B. Poteat addressed a question from A. Hencke about the need for the congregation to approve or affirm the Capital Campaign. There is no need as notice of it was included in the vote taken at the last Congregational Meeting.

B. Poteat asked about item #4 on the Capital Campaign Summary Plan Summary to develop the "case for support" document. P. Smith replied that it is similar to what is being used during the Silent Phase but will be a larger and more detailed version.

S. Warshaw thanked P. Smith for coming to the BoT meeting and for her work on the project.

Names of Potential Board Candidates

Prior to the meeting, S. Warshaw shared with M. Scarborough, Nominating Committee chair, thoughts from the last BoT meeting on skills and experiences desired in future BoT members. S. Warshaw asked the BoT to forward to him the names of any possible Board candidates. He noted that M. Hirsch had some additional thoughts about the characteristics of a Board member. He will forward those thoughts, along with any names submitted to him to the Nominating Committee. L. Bonzani asked why there are two 1-year terms available. S. Warshaw replied that it is due to two BoT seats vacated in midterm that are currently being filled by appointed members, D. Klibanow and A. Hencke.

<u>Gift Policy</u>

J. Warnasch emailed to the BoT the existing Gift Policy and the draft updated policy in advance of the meeting.

B. Poteat made a motion to approve the revised Gift Policy..

D. Klibanow seconded the motion.

S. Warshaw asked if there was any discussion. There being none, he called for a vote.

All in favor with none opposing and A. Hencke and L. Bonzani abstaining.

P. Johnson said that it was the belief of the Endowment Committee that all estate gifts are intended for the endowment. She noted that the policy affirms this. S. Warshaw thanked P. Johnson for coming to the BoT meeting, her leadership of the Endowment Committee, and her work on the policy.

Preschool Request for Extension

S. Warshaw received a communique from the Preschool asking if the church would consider an extension to their current lease. They might need more time to complete the move to their new site and would like to remain at the church until December 2018, with an option to stay through June 2019. S. Warshaw reminded the BoT that B. Kosiba believes that January 2019 will be the new building construction start date. A. Hencke said that the shared Construction Plan concurs. S. Warshaw said that he told the Preschool that he would share their request with the BoT and opened the floor to discussion.

T. Belote said that the church needs a set date for the capital campaign and the contributors. A. Hencke asked if the BoT could be sure that the Preschool leaving in December would not impact our building construction timeline. D. Klibanow asked what the impact would be on costs. A. Wright replied that costs are higher in the summer and that he agreed with T. Belote that there would be a "cost" to the capital campaign, if the start date was pushed back or was not set. B. Rote concurred that it would negatively impact morale and momentum.

A. Hencke suggested taking a straw vote on not extending the lease. J. Warnasch said that she was very concerned about kicking the Preschool out before their new building was ready. T. Belote assured her that the church would work with the Preschool, if it came to that point. L. Bonzani agreed with J. Warnasch's concerns but was comfortable with T. Belote's assurances.

A. Hencke noted that a BoT decision was not requested, just feedback to Preschool and that the BoT could say that we would consider a request for an extension only through December 2018. B. Poteat noted that the current amended lease would have to be further amended. S. Warshaw will share the BoT thoughts with the Preschool Board President

Financial Report

Budget v. Actual 2016-17 – In advance of the meeting, T. Belote sent out the current budget with his Minister's Report. He noted when he sent the budget that after several years of a planned deficit, this year's budget was nearly \$1K in the black. B. Poteat noted that we're usually at 98% of the budget but this year it is at 95%. T. Belote that one large pledge was not received. B. Poteat asked why the ministries are not spending their budgeted amounts. T. Belote replied that there are several reasons; for example, the Worship Associates did not have a distinguished guest

minister this year. A. Hencke noted that not spending their budgets is perhaps a missed opportunity to "do" their ministries.

Budget Timeline 2017-18 – In advance of the meeting, T. Belote sent out the next year's budget with his Minister's Report. He noted when he sent the budget that it is unchanged from the version that BoT passed in June [2017] except pledge totals have been updated and the bottom line has been updated to reflect the close of FY2017. He noted at the meeting that the budget is balanced. A. Wright said that a single donor helps account for the unusual increase in pledge amount. S. Warshaw asked why there was no budget for the Sanctuary Ministry. T. Belote replied that it will be supported by the Minister's Discretionary Fund. B. Poteat recommended that the BoT attend the next Sanctuary meeting. He also added that the approved budget is almost the same as the FY17 budget. A. Wright, on behalf of the Finance Committee, asked if we should budget for less than the pledged amount to account for those that do not meet their obligations. B. Poteat said that historically new (unknown) pledges usually equal the lost pledges.

- S. Warshaw made a motion to approved the revised FY18 budget.
- A. Hencke approved the motion.
- B. Rote seconded the motion.
- All in favor with none opposing.

S. Warshaw noted that the Finance and Governance committees did an excellent job of preparing before bringing their items to the BoT meeting.

Policy Discussion

"How do we know we have effective linkage to the congregation?" - S. Warshaw opened the discussion to the floor. A. Hencke said that he would prefer a more structured approach to evaluate this issue. He asked if there was a mechanism by which we would know if there were linkages. B. Rote agreed with A. Hencke and added that it would also let us know if the linkages were effective. D. Klibanow said that he could only reply anecdotally that no one has come up to him with any urgent questions or complaints. A. Hencke voiced the concept that the state of the congregation is good; therefore, there are no questions. D. Klibanow replied that in his prior terms on the BoT, there were continually issues -- things coming up "out of the blue." B. Poteat suggested that the BoT is seeing the results of governance and that issues now go to the staff. He wondered if we should improve our mechanisms and if the BoT should provide every opportunity to connect with the congregation. Suggestions given included moving the date or time of the BoT meetings, publishing the agenda a week in advance, deliberately inviting the congregation to attend the meetings, publicizing changes in BoT policy, and including a BoT paragraph in the monthly e-newsletter. D. Klibanow noted that in the past, once a month, the BoT presented a Within These Walls announcement during the services. B. Poteat said that doing so shows more transparency.

T. Belote said that there are many ways to evaluate if we have effective linkages to the congregation. One is to pay attention to the pulse/temperature of the congregation, as mentioned by D. Klibanow. Another is to ask how do we know we're focused on the right things (vision and strategy) by the feedback from the Strategic Management Team. And another option is to keep a

"Board Book", which would be a place for the congregation to leave questions, comments, and concerns. B. Poteat said that the BoT can ask T. Belote for reports and data on how the BoT is doing on this topic.

A. Hencke asked if this topic was mentioned during new member orientation. He suggested that this might be a good topic for the BoT retreat, as well as a thorough review of the Board Policy Book. S. Warshaw said that Hotchkiss in "Governance and Ministry: Rethinking Board Leadership" says that the most effective way to instill a spirit of accountability is through regular evaluation of its own performance. B. Poteat reminded the BoT that our board policy is taken from Hotchkiss . A. Hencke asked what the mechanism would be to discuss policy at the retreat.

J. Warnasch said that she would create an online comment option for the BoT to consider posting on the BoT webpage. She also informed the BoT that it had been suggested that the BoT be greeters for the Sunday morning services. A. Wright shared that the Building Task Force has an online Question & Answer document and that perhaps the BoT should have one too. D. Klibanow reminder the BoT that regardless of the format, it will be most important to follow-up on any comments made. S. Warshaw said that linkages go two ways and that the BoT needs to be attuned to situations that have a history and could perhaps drag on without resolution.

B. Nelson recalled the differences in outcomes and feelings from the January and the June Congregational Meetings. Being able to move forward in a positive manner with a good outcome would not have happened without effective linkages. A. Hencke returned to the idea of a mechanism for this type of discussion. S. Warshaw will look at what to improve.

Maintenance Needs

Expected Maintenance Needs 2016-2030 – T. Belote is waiting for some additional information from B. Kosiba and will report on this at the next meeting.

Manse Sewer Improvements – T. Belote told the BoT that the Orange Water and Sewer Authority has given permission for the route we would like the Manse sewer pipe to go. The next step is to get permission from UNC to work on their land. Once that is given, the church will put out bids to have the sewer line installed. He asked to have this agenda item postponed until the October meeting. When asked if the Manse can be used currently, T. Belote said that currently some R.E. classes are being held there and that there is no problem with light usage.

Closing

Process Observations - A. Hencke said in his observations the BoT interactions are healthy, with good discussions. He asked S. Warshaw if it would be possible for the agenda to include a column with the type of topic, such as "inform", "action", etc.

Action Items - B. Nelson listed out the action items from the minutes taken: J. Warnasch to research room naming policy and present at the next Building Task Force meeting, S. Warshaw's pending conversation with the Preschool Director, and the Manse sewer issue. S. Warshaw asked that the decision on the comment "box" online or print be postponed until the next meeting.

Closing Words - A. Hencke read a quote about water and change that echoed his opening thoughts, and he extinguished the chalice.

S. Warshaw made a motion to adjourn.

B. Poteat approve the motion.With all in favor and none opposing, the meeting was adjourned.

ATTACHMENTS: Board Agenda (Proposed) Minister's Monthly Report, with FY17 and FY18 budgets Building Project Team Report Gift Policy (Proposed)

BOARD AGENDA (Proposed) September 12, 2017 Straley Room

ITEM	RESPONSIBLE PERSON	END TIME
Welcome		
Chalice Lighting/Reading	Andy	7:04
Check-in	Steve	7:10
Consent Agenda		7:15
Approval of Agenda	Steve	
Approval of Minutes from 8/8 Meeting	Steve	
Affirmation of 6/10/18 Annual Meeting Da		
Board Assistance at Sep. 16 Open House	Steve	
Minister's Monthly Report	Thom	
Building Project Team Report	Paige/Andy	7:45
Names of Potential Board Candidates	Steve	7:50
<u>Gift Policy</u>	Jenny	7:55
<u>Financial Report</u> Budget v. Actual 2016-17 Budget Timeline 2017-18	Thom	8:05
Policy Discussion	Steve	8:35
"How do we know we have effective linkag	ge to the congregation?"	
<u>Maintenance Needs</u> <u>Expected Maintenance Needs 2016-2030 –</u>		
Approval Needed	Thom	8:45
<u> Manse Sewer Improvements – Approval N</u>	eeded Thom	8:50
Closing		9:00
Process Observations	Andy	
Action Items	Bonnie	
Closing Words	Andy	
0	v	

September Minister's Report Rev. Thom Belote 9/12/17

Since Last Time (8/8/17)

- Preached and led worship on 8/13, 8/20, and 8/27. Will preach and lead worship on 9/10.
- Preaching Practicum grad and UNC student Sean McCaffrey preached on 9/3.
- In August I began a new practice of livestreaming my sermons via Facebook Live. People can watch my sermons live on my Facebook page. Video recordings are then available on my page before the end of the service, on the church Facebook group later that day, and the videos are uploaded to the YouTube sermon archive within a matter of days. By one count, as of 8/23, the first three sermons I delivered in August were watched on Facebook a total of 757 times.
- Launched new featured section of the church website to celebrate the good things we do in our church. You can peruse some of the noteworthy and newsworthy activities from the last month here: <u>http://www.c3huu.org/community-church-in-action.html</u>
- Co-taught the August Exploring Membership class with Rachel Rose. 11 new members signed the book in August: Jesse Shoemaker & Catherine Ramsey, Eric Pallin & Sinead Isaacson, Josh Hinson & Emily Adams, Georgia Betcher, Sarah Clark-Farnell, Dianne Sperry, and Tori & Chris Milner.
- Held a meeting of the Sanctuary & Refugee Support Ministry and will hold additional meeting during first week in September. This ministry is more than two dozen members strong. You can find out more about them here: <u>http://www.c3huu.org/sanctuary-and-refugee-support-ministry.html</u>
- Welcomed new staff member Dana Lundquist as our Religious Education Assistant.
- Additional meetings attended in August included: Committee on Ministry, Church Council, Caring Ministry, Strategic Management, and Executive Committee.
- Attended and provided technical support for Capital Campaign Steward training with Mark Ewert.

This Will Be a Busy Fall

Here are a few events coming up in the next month:

- Church picnic on September 9.
- Building small group meetings start on September 10.
- Open meeting for learning about Sanctuary on September 10.
- SEA Kickoff on September 14.
- Sending team to Sanctuary Matters conference at United UCC on September 16.
- Special Community Service Ministry Sunday on September 17.
- Community Service Ministry lunch to benefit El Centro on September 24.

/2017 Ju	ine 30, 2017											
		FY2016	FY2017	FY2017	FY	2017					1	
		YR End	*	ADJUSTED		TUAL	DIFF	%		1	1 1	
		6/30/2016	BUDGET	••••••••••••••••••••••••••••••••••••••		0/2017				1	1	
come												
	Collections											
	Operations Pledge Income	430,207	471,000	478,920	* 45	55,459	-23,461	95%	*Actual is	s 97% of ori	ginal budget	t
	ID Contributions (checks)	5,241	6,000	6,000		3,266	-2,734	54%				
	Loose collection (cash)	7,250	7,000	7,000		7,718	718	110%				
	Total Collections	442,698	484,000	491,920	46	56,443	-25,477	95%				
	Other Income											
	Interest Income	105	100	100		288	188	288%				
	Service Auction Fund Raiser	15,374	÷	13,350	1	18,277	4,927	137%				
	General Operation Fund Raiser	2,999	·····			218	-3,782	5%				
	Transfer Temp Restricted Clyde Long Fund	1,450	*	·i		0	0	0%			ļ	
	Misc. Income	0	+	++		145	145	0%			ļ	
	Total Other Income	19,927	17,450	17,450	1	18,927	1,477	108%			Ļ,	
	Rental Income							,			Ļ,	
	Building Rental	6,566	·	5,000		7,427	2,427	149%			Ļ	
	Parking Lot Rental	55,267	¥	52,000		53,546	1,546	103%			Ļ	
	Pre-School Lease	64,045		· · · · · · · · · · · · · · · · · · ·		56,287	0	100%				
	Total Rental Income	125,878	<u>.</u>			27,260	3,973	103%				
tal Inco	ne	588,503	624,737	632,657	61	12,631	-20,026	97%				
pense												
	Administrative Operations									1	1	
	Board Activities	1,315	500	500		0	-500	0%			<u> </u>	
	Congr Admin - F/M & Benefits	15,548	16,629	16,629	1	16,618	-11	100%				
	Congr Admin - Wages	38,786	39,562	39,562	3	39,562	0	100%				
	Endowment Committee	0	0	0		0	0	0%				
	Misc. Expenses	0		0		0	0	0%				
	Off Assist - F/M & Benefits	7,889	8,707	8,707		7,490	-1,217	86%				
	Off Asst - Wages	19,703	19,890	19,890	1	19,890	0	100%				
	Office Expenses / Technology	17,612	19,000	19,000	1	19,065	65	100%				
	Payroll service	1,389	*************	••••••••••••••••••••••••••••••••••••••		1,465	115	109%				
	Personnel Expenses	0		ii		0	0	0%			ļ	
	Total Administrative Operations	102,240	105,638	105,638	10	04,091	-1,547	99%			ļ	
	Building & Grounds										Ļ	
	B&G Committee Operations										Ļ	
	Contracted Maintenance Services	8,614	11,200	11,200		9,661	-1,539	86%			Ļ,	
	Janitorial & Restroom Supplies	1,756	·	ŧŧ		1,313	-237	85%			Ļ	
	Kitchen Supplies	116	*	÷		30	-70	30%			Ļ	
		: 1	1,400	1,400		2,668	1,268	191%		1		
	Maintenance & Project Supplies	1,575 12,061				13,672	-578	96%		• • • • • • • • • • • • • • • • • • • •	÷÷	

Commons Project	0	700	700	672	-28	0%				
Facility Mgr or Handiman - Contracted	0	3,000	3,000	0	-3,000	0%				
Insurance	9,275	9,500	9,500	8,886	-615	94%				
Janitorial Service - Contracted	10,400	11,000	11,000	10,500	-500	95%				
Lawncare - Contracted	1,771	2,300	2,300	2,647	347	115%				
Maintenance Reserves	29,425	37,000	37,959 *	36,758	-1,202	97%	* 6% incom	e		
Manse Operations Expenses	5,020		4,875	4.068	-807	83%				
** Mortgage P&I - Church & Manse	48,220		47,784	33,654	-14,130		July-Dec pri	ncipal = \$1	3 118 72	
Space Assessment Team	1,009	0	0	0	0	0%	· · · / · · · · ·		-,	
Tax - Stormwater Mgmt	1,809	1,850	1,850	1,809	-41	98%				
Utilities	15,879	17,000	17,000	15,287	-1,713	90%				
Total Building & Grounds	134,869		150,218	127,953	-22.265	85%				
	134,803	145,255	130,210	127,555	-22,203	0.70				
Denominational Affairs	350	1 000	1 900	360	1 4 4 0	20%				
Denominational Connections			1,800	;;-	-1,440					
UUA GIFT Annual Dues	28,950		29,856	29,856	0	100%				
Total Denominational Affairs	29,300	31,656	31,656	30,216	-1,440	95%				
Lifespan Religious Education										
Adult Ministry (SEA)	28	2,500	2,500	2,024	-476	81%				
Campus Ministry	936		1,000	1,425	425	143%				
Children's Ministry	3,069	3,640	3,640	2,777	-863	76%				
Dir of Lifespan F/M & Benefits	19,277	20,692	20,692	19,926	-766	96%				
Dir of Lifespan RE - Wages	53,085	56,149	56,149	56,146	-3	100%				
RE Assistant - F/M & Benefits	5,558	5,841	5,841	5,262	-579	90%				
RE Assistant - Wages	15,192	15,297	15,297	14,828	-469	97%				
Sunday Childcare	9,833	10,592	10,592	10,248	-344	97%				
Youth Ministry	1,833	2,450	2,450	2,334	-116	95%				
Total Lifespan Religious Education	108,812	118,161	118,161	114,971	-3,190	97%				
Ministerial Operations										
Minister - Benefits & Expenses	30,529	33,588	33,588	32,012	-1,576	95%				
Minister - Wages & Housing	84,203	85,887	85,887	85,887	0	100%				
Ministerial Transitions Reserves	4,000		4,000	4,000	0	100%				
Total Ministerial Operations	118,732		123,475	121,899	-1,576	99%				
Rental Expense	,	,			_,					
Tax Accountant Services Fees	1,205	375	375	0	-375	0%				
Tax - Parking Business	6,635		6,700	6,840	140	102%				
Facility Supervisor & Sound Technicians	238		0	81	81	0%				
Rental Space Janitorial - Contracted	186		0	225	225	0%				
	10,200		10,500	10,200	-300	97%				
Preschool Janitorial - Contracted	18,463		17,575	17,346	-229	99%				•••••
Total Rental Expense	10,405	17,575	17,373	17,340	-229	3370				
Programs and Ministries	0.20				~	00/				
Anti-Racism Training	928	0	0	0	0	0%				
Caring Ministry	14		462	250	-212	54%				
Committee on Ministry	0		0	0	0	0%				
Communications	1,053	1,030	1,030	570	-460	55%				
Community Service Ministry	300		300	211	-89	70%				
Covenant Groups	387	760	760	331	-429	43%				
Dir of Membership - F/M & Benefits	976	6,136	6,136	6,097	-39	99%				

	Dir of Membership - Wages	12,769	16,177	16,177	16,8	24 647	104%		
	ECO	-45	385	385	1	56 -219	43%		
	Fellowship Ministry	797	1,000	1,000	6	93 -307	69%		
	General Childcare	326	515	515	3	41 -174	66%		
	Membership	1,981	2,200	2,200	2,0	36 -114	95%		
	Mental Health Ministry	0	500	500	1	-400	20%		
	Peace and Justice	325	350	350	2	65 -85	76%		
	Sanctuary for Dialogue	0	550	550		0 -550	0%		
	SOSL	319	215	215		28 -187	13%		
	Stewardship	5,166	1,350	1,350	1,0	92 -258	81%		
	Sunday Fellowship Hour	803	950	950	8	-150	84%		
	Sunday Hospitality F/M	213	217	217	2	17 0			
	Sunday Hospitality - Wages	2,784	2,841	2,841	2,8	40 -1	100%		
Tota	I Programs and Ministries	29,097	35,938	35,938	32,9	10 -3,028	92%	 	
Serv	rice Auction								
	Service Auction Expense	883	850	850	9	55 115	114%	 	
	Service Auction Distribution	1,511		0	1,5	0 1,500	100%	 	
Tota	I Service Auction	2,394	850	850	2,4	55 1,615	290%	 	
Wor	ship & Arts							 	
	Accompanist - Contracted Staff	5,853	6,273	6,273	6,0	75 -198		 	
	Art Team	21		50		0 -50		 	
	Dir of Music - F/M & Benefits	12,568	13,304	13,304	13,8		·;······	 	
	Dir of Music - Wages	31,096	31,718	31,718	31,7	18 0	100%	 	
	Music Committee	3,768	4,200	4,200	5,1	52 962	123%	 	
	Sound Room Technology	302		1,000	1,5	35 535	153%	 	
	Worship Honorariums	1,000		1,500	1,1		÷	 	
	Worship Ministry	1,578	÷	1,500		30 -1,271	÷	 	
Tota	I Worship & Arts	56,187		59,545	59,6			 	
Total Operation	s Expense	600,094	642,097	643,056	611,5	50 -31,506	95%	 	
Net Income		-11,590	-17,360	-10,399	1,0	80 11,480	-10%	 	
							Ļ	 	
	** Profit and Loss Statement only shows Mortga		ayments				Ļ	 	
	Balance Sheet only shows Mortgage Principa	l payments						 	
Not								 	
	Year End FY2017 Operations Reserve	s 55,122						 	

						FY17 ACT		
	FY2015	FY2016	FY2017		FY2018	VS FY18 BUD		
	ACTUAL	ACTUAL	ACTUAL		BUDGET	DIFF	%	
			1					
Income								
Collections								
Operations Pledge Income	428,595	430,207	455,459		490,000	34,541	108%	
ID Contributions	3,688	5,241	3,266		6000	2,734	184%	
Loose collection	7,029	7,250	7,718	······	7000	-718	91%	
Total Collections	439,312		466,443		503.000	36.557	108%	
Other Income				••••••	,	,		
Service Auction Fund Raiser	0	15,374	18,277		13350	-4,927	73%	
Interest Income	537	105	288	i	100	-188	35%	
General Operation Fund Raiser	7,705	2,999	218		4000	3,782	1838%	
Misc. Income	10			······	0	-145	0%	
Transfer Temp. Restricted Funds	0	1,450	145	·	0	-145	0%	
Total Other Income	8,252	19,927	18,927		17.450	-1.477	92%	
Rental Income	0,232	13,327	10,527	·····	17,450	-1,477	52 /0	
Building Rental	5,328	6,566	7,427	······	5000	-2,427	67%	
Parking Lot Rental	52,210	55,267	53,546	······	55000	-2,427 1,454	103%	
Pre-School Lease		64,045	66,287	······	55000 68607	2,320	103%	full vear
	61,155							
Total Rental Income	118,693 566,257	125,878 588,503			128,607 649,057	1,347 36,426	101%	
Total Income	500,257	566,505	012,031		049,057	30,420	106%	
Expense								
Administrative Operations								
Board Activities	460	1,315			500	500	#DIV/0!	
Congr Admin - F/M & Benefits	14,381	15,548	16,618		17,730	1,112	107%	
Congr Admin - Wages	37,648	38,786	39,562		40,749	1,187	103%	
Endowment Committee	0	0			0	0	0%	
Misc. Expenses	0	0			0	0	0%	
Off Assist - F/M & Benefits	8,709	7,889	7,490		8,365	875	112%	
Off Asst - Wages	20,267	19,703	19,890		20,487	597	103%	
Office Expenses / Technology	18,025	17,612	19,065		19000	-65	100%	
Payroll service	1,380	1,389	1,465		1500	35	102%	
Personnel Expenses	175	0			0	0	0%	
Total Administrative Operations	101,045	102,240	104,091		108,330	4,239	104%	
Building & Grounds								
B&G Committee Operations								
Contracted Maintenance Services	10,261	8,614	9,661		11200	1,539	116%	
Janitorial & Restroom Supplies	1,520	1,756	1,313		1550	237	118%	
Kitchen Supplies	123	116	30		100	70	332%	
Maintenance & Project Supplies	2,096	1,575	2,668		1400	-1,268	52%	
Workday Lunches	0	0	- 1		0	0	0%	
Total B&G Committee Operations	14,000	12,061	13,672		14,250	578	104%	
Commons Project	0	0	672		0	-672	0%	
Facility Mgr or Handiman - Contracted	0	0	-		2,000	2,000	#DIV/0!	
Insurance	6,982	9,275	8,886		10000	1,115	113%	
Janitorial Service - Contracted	10,200	10,400	10,500		11000	500	105%	
Lawncare - Contracted	2,245	1,771	2,647	{	2300	-347	87%	
Maintenance Reserves	16,988	29,425	36,758		45,434	8,676	124%	7% of Income
		,			4875	807	120%	

						FY17 ACT		
++	FY2015	FY2016	FY2017		FY2018	VS FY18 BUD	'	
+	ACTUAL	ACTUAL	ACTUAL		BUDGET	DIFF	%	
· · · · · · · · · · · · · · · · · · ·						2		
* Mortgage P&I - Church & Manse	50,400	48,220	33,654		47784	14,130	142%	resume principal pmts
Space Assessment Team	3,530	1,009			0	0	0%	
Tax - Stormwater Mgmt	1,603	1,809	- 1,809		1850	41	102%	
Utilities	16,385	15,879	15,287		17000	1,713	111%	
Total Building & Grounds	127,555	134,869	127,953		156,493	28,540	122%	
Denominational Affairs	1	[
Denominational Connections	0	350	360		1000	640	278%	
UUA & SE District (combined) Annual Dues	25,332	28,950	29,856		30000	144	100%	37640 is Fair Share
Total Denominational Affairs	25,332	29,300	30,216		31,000	784	103%	
Lifespan Religious Education	1							
Adult Ministry (SEA)	207	28	2,024		1000	-1,024	49%	
Campus Ministry	515		1,425		1000	-425	70%	
Children's Ministry	1,216	3,069	2,777		4000	1,223	144%	
Dir of Lifespan F/M & Benefits	17,451	19,277	19,926		21,737	1,811	109%	
Dir of Lifespan RE - Wages	51,529	53,085	56,146		57,823	1,677	103%	
RE Assistant - F/M & Benefits	5,183		5,262		5,806	544	110%	
RE Assistant - Wages	14,620	15,192	14,828		15,756	928	106%	
Sunday Childcare	9,098	9,833	10,248		10592	344	103%	
Youth Ministry	1,017	1,833	2,334		2450	116	105%	
Total Lifespan Religious Education	100,836	108,812	114,971		120,165	5,194	105%	
Ministerial Operations								
Minister - Benefits & Expenses	30,367	30,529	32,012		34,682	2,670	108%	
Minister - Wages & Housing	83,294	84,203	85,887		88,464	2,576	103%	
Ministerial Transitions Reserves	11,000	4,000	4,000		0	-4,000	0%	
Total Ministerial Operations	124,661	118,732	121,899		123,146	1,247	101%	
Rental Expense		1						
Tax Accountant Services Fees	300	1,205	-		440	440	#DIV/0!	
Tax - Parking Business	6,616	6,635	6,840		7000	160	102%	
Facility Supervisor & Sound Technicians	163	238	81		0	-81	0%	
Rental Space Janitorial - Contracted	450	186	225		0	-225	0%	
Preschool Janitorial - Contracted	10,200	10,200	10,200		10500	300	103%	full year
Total Rental Expense	17,729	18,463	17,346		17,940	594	103%	
Programs and Ministries								
Anti-Racism Training	0		-		0		0%	
Caring Ministry	330	***************************************	250		462		185%	
Committee on Ministry	0	0	-		0	-	0%	
Communications	1,000		570		500		88%	
Community Service Ministry	343		211		300		142%	
Covenant Groups	66		331		760		230%	
Dir of Membership - F/M & Benefits	2,095		6,097		6,747		111%	
Dir of Membership - Wages	11,915		16,824		18,000		107%	
ECO	195	÷;	166		385		232%	
Fellowship Ministry	615		693		1000		144%	
General Childcare	218		341		515		151%	
Membership	2,151		2,086		2400		115%	
Mental Health Ministry	0	······	100	Į	500		500%	
: P&J	225		265		350		132%	
••••••••••••••••••••••••••••••••••••••								
Sanctuary for Dialogue	0		-		450 0		#DIV/0! 0%	

	-					FY17 ACT		
	FY2015	FY2016	FY2017	1	FY2018	VS FY18 BUD		
	ACTUAL	ACTUAL	ACTUAL	1	BUDGET	DIFF	%	
	1			1				
SOSL	0	319	28		215	187	761%	
Stewardship	1,842	5,166	1,092	1	1350	258	124%	
Sunday Fellowship Hour	817	803	800	1	950	150	119%	
Sunday Hospitality F/M	203	213	217	11	224	7	103%	
Sunday Hospitality - Wages	2,648			1	2,926	86	103%	
Total Programs and Ministries	24,663	29,097	32,910		38,034	5,124	116%	
Service Auction				11				
Service Auction Expense	0	883	965	11	850	-115	88%	
Service Auction Distribution	0	1,511	1,500	11	0	-1,500	0%	
Total Service Auction	0	2.394	2.465	1	850	-1.615	34%	}
Worship & Arts				11		,		
Accompanist - Contracted Staff	6,000	5,853	6,075	İi	6,162	87	101%	
Art Team	22	21	-	11	0	0	#DIV/0!	
Dir of Music - F/M & Benefits	11,612	12,568	13,830	11	14,076	247	102%	
Dir of Music - Wages	30,184	31,096	31,718	11	32,669		103%	
Music Committee	2.514		5.162	11	4200	-962	81%	
Sound Room Technology	0		1.535	11	1000	-535	65%	
Worship Honorariums	1,250	1.000	1.150	†i	1500	350	130%	
Worship Ministry	0		230	11	1500	1.271	654%	
Total Worship & Arts	51,582	56,187	59,699	1	61,108	1,409	102%	
Total Operations Expense	573,403			<u>† – – †</u>	657,065	45,515	107%	
	-			<u> </u>			101.70	
Net Income	-7.146	-11.590	1.080	†	-8.008	-9.088		
	1			11	-,			
				†i				
* Profit and Loss Statement only shows Mortgage In	nterest payme	nts		††				
Balance Sheet only shows Mortgage Principal pay				† †				
This report combines both for Budgeting purposes				†				
				11				
Financial Reserves:				11				•••••••
Reserve balance at end of year FY16	54,041			11				
Net Income fr FY17	1,080			11				
Reserve balance at end of year FY17	55,122			11				
Minus budgeted Net Income FY18	-8,008			1				
Balance at end of year FY18	47 113	Fully funder	Operating I	Pasary	es should be	\$ 39,424		

	FY15 Actual	Percent	FY16 Actual	Percent		
Total Expense	573,403		600094			
UUA Dues	25,332		28950			
Reserves - Maintenance	16,988		29425			
Reserves - Minister Trans.	11,000		4000			
Mortgage Principal	22485		25148			
	497,598		512,571			
Percent	29,856	0.06	30,754	0.06		
			35,880	0.07		
			29,729	0.058		Fair Share

FY2016 9	Staff Compe	nsati	on Budge	t													
			on Buugo								 						
					FY15 COLA	0.015											
					FY16 COLA	************************					 						
					FY17 COLA	÷			}		 						1
					FY18 COLA						 						
Employe	e Compens	ation															
Budget Yea	· · · · · · · · · · · · · · · · · · ·		TOTAL	Yr to Yr	Annual	Wages	Payroll	Housing	Fica/Med	TOTAL	 HRA	UUA	Life Ins.	Long Term	Retirement	Prof Exp	TOTAL
	1		Impact to	Diff	Hours	Base Rate	Wages			Payroll		Health		Disability			Benefit
			C3H									Plan					
												80/50 %					1
Minister - T	hom Belote																
FY2015			115,672		N/A	N/A	81,750.00	0.00	6,253.88	88,003.88	 N/A	9,873	628	818	8,175	8,175	27,668
FY2016	1		116,308	636	N/A	N/A	84,202.50	0.00	6,441.49	90,643.99	 N/A	8,605	647	842	8,420	7,150	25,664
FY2017	1		119,475	3,167	N/A	N/A	66,758.55	19,128.00	6,570.32	92,456.87	 N/A	9,602	660	668	8,589	7,500	27,018
FY2018			123,146	3,671	N/A	N/A	52,463.61	36,000.00	6,767.47	95,231.08	N/A	10,217	722	630	8,846	7,500	27,915
Dir of Lifesp	an RE - Marion I	lirsch															
FY2013			65,520		2080	24.41	50,776.96	N/A	3,884.44	54,661.40	 3,883	N/A	390	508	5,078	1,000	10,859
FY2014			65,757	237	2080	************************	50,776.96	N/A	3,884.44	54,661.40	 4,120	-	390	508	5,078	1,000	11,095
FY2015			69,351	3,594	2080	\$.	51,538.61	4	3,942.70	55,481.32	 5,805	N/A	396	515	5,154	2,000	13,870
FY2016			72,327	2,976	2080	25.52	53,084.77	N/A	4,060.99	57,145.76	 6,534	N/A	408	531	5,308	2,400	15,181
FY2017			76,841	4,514	2080	26.99	56,149.00	N/A	4,295.40	60,444.40	 7,389	N/A	431	561	5,615	2,400	16,396
FY2018			79,560	2,720	2080	27.80	57,823.38	N/A	4,423.49	62,246.86	 7,966	N/A	472	694	5,782	2,400	17,314
Music Dir -	Glenn Mehrbach																
FY2013	incr beg Sept '		38,893		1144	26.00	29,547.00	N/A	2,260.35	31,807.35	 3,008	N/A	227	295	2,955	600	7,085
FY2014			39,382	489	1144	26.00	29,754.96	·····	2,276.25	32,031.21	 3,249		229	298	2,975	600	7,350
FY2015			41,861	2,479	1144	26.39	30,190.16	N/A	2,309.55	32,499.71	 4,608	N/A	232	302	3,019	1,200	9,361
FY2016			43,556	1,696	1144	\$.	31,095.86	4	2,378.83	1	 5,222		239	311	3,110	1,200	10,081
FY2017	1		45,022	1,466	1144	27.73	31,717.78	N/A	2,426.41	34,144.19	 5,945	N/A	244	317	3,172	1,200	10,878
FY2018			46,746	1,724	1144	*	32,669.32	N/A	2,499.20	35,168.52	 6,452	N/A	267	392	3,267	1,200	11,577
Congregatio	onal Admin An	drea So	ordean-Mintze	er													
FY2013	incr beg Sept '	12	48,034		1820	20.38	36,443.34	N/A	2,787.92	39,231.26	 4,514	-	280	364	3,644	0	8,803
FY2014			49,183	1,148	1820	20.38	37,099.97	N/A	2,838.15	39,938.12	 4,879	N/A	285	371	3,710	0	9,244
FY2015			51,894	2,711	1820	20.69	37,656.47	N/A	2,880.72	40,537.19	6,925	N/A	289	377	3,766	0	11,356
FY2016			54,171	2,277	1820	21.31	38,786.17	N/A	2,967.14	41,753.31	7,853	N/A	298	388	3,879	0	12,417
FY2017			56,191	2,020	1820	21.74	39,561.89	N/A	3,026.48	42,588.37	8,947	N/A	304	396	3,956	0	13,603

Budget	Budget	
Wages	Benefits	
	with F/M	
81,750	33,922	
84,203	32,106	
85,887	33,588	
88,464	34,682	
	,	
50,777	14,743	
50,777	14,980	
51,539	17,812	
53,085	19,242	
56,149	20,692	
57,823	21,737	
	· · ·	
29,547	9,346	
29,755	9,627	
30,190	11,670	
31,096	12,460	
31,718	13,304	
32,669	14,076	
36,443	11,591	
37,100	12,083	
37,656	14,237	
38,786	15,385	
39,562	16,629	

FY2016 \$	Staff Compensa	tion Budge	t														
				FY15 COLA	0.015												
				FY16 COLA	0.030												
				FY17 COLA	0.020												
				FY18 COLA	0.030												
	e Compensatio	****															
Budget Year	r	TOTAL	Yr to Yr	Annual	Wages	Payroll	Housing	Fica/Med	TOTAL		HRA	UUA			Retirement	· ·	TOTAL
FY2018		58,479	2,288	1820	22.39	40,748.75	N/A	3,117.28	43,866.02		9,716	N/A	333	489	4,075	0	14,613
Membershi	n Director		-														
FY2014	Carolyn Buckner		-	884	15.00	13,260.00	N/A	1 014 39	14,274.39		0	N/A	0	Ω	0	0	0
FY2015	Jacqueline Brett	13,765	-509	780	15.00	11,700.00			12,595.05		0	N/A	0	0			1,170
FY2016		14,173	408	780	15.45	12,051.00	*	*	12,972.90		0	N/A	0	0			1,200
	New Rachel Rose				15.25	12,002.00		522.50	12,572.50		Ŭ	,	·····		, , , , , , , , , , , , , , , , , , ,		1,200
FY2017		22,313	22,313	1040	15.55	16,177.20	N/A	1.237.56	17,414.76		2,895	N/A		162	1,618	100	4,899
FY2018	1	23,146	23,146	1040	16.02	16,662.52			17,937.20	ji	3,107	N/A	136				5,209
	REQUESTED	24,747	2,433	1040	17.30	18,000.00	÷	í	19,377.00	(3,107	N/A	147				5,370
							· · · · · · · · · · · · · · · · · · ·										
DRE Asst.			-														
FY2014	Peter Bonzani	17,314		1040	12.50	13,000.00	N/A	994.50	13,994.50		1,790	N/A	100	130	i		3,320
FY2015		19,706	2,391	1040	14.00	14,560.00	N/A	1,113.84	15,673.84		2,318	N/A	112	146	1,456	0	4,032
FY2016		20,487	781	1040	14.42	14,996.80	N/A	1,147.26	16,144.06		2,578	N/A	115	150			4,343
FY2017	Budget	21,138	651	1040	14.71	15,296.74	N/A	1,170.20	16,466.94		2,871	N/A	117	153	1,530	0	4,671
	New Sara Gush	20,814	-324	1040	14.71	15,296.74	N/A	1,170.20	16,466.94		2,547	N/A	117				4,347
FY2018		21,562	748	1040	15.15	15,755.64	N/A	1,205.31	16,960.94		2,708	N/A	129	189	1,576	0	4,601
Office Assis	tant		-														
FY2013	Munsie Davis	22,980	-	1300	13.00	16,900.00	N/A	1 202 05	18,192.85		3,225	N/A	130	169	1,264	0	4,787
FY2013		22,980	686	1300	13.00	16,900.00	· {	şi	18,192.85	}	3,485	N/A	130	{	1,204		4,787 5,473
FY2014 FY2015	+	23,000	4,566	1300	15.00	19,500.00			20,991.75		3,485 4,946	N/A	130	;			5,473 7,241
FY2015		20,255	4,360	1300	15.00	20,085.00			20,991.75		4,940 5,609	N/A	150	201	2,009	0	7,241
112010	FY16 New Elisabeth	1	1,302	1300	15.45	20,065.00	IN/A	1,330.50	21,021.30		5,009	NA	1.54	201	2,009	0	1,915
FY2017		28,597	-997	1300	15.30	19,890.00	N/A	1 521 59	21,411.58		4,845	N/A	153	199	1,989	0	7,186
FY2018		28,357	254	1300	15.76	20,486.70		\$	22,053.93		4,845	N/A	153	246		0	6,797
112010	+	20,051	254	1300	13.70	20,400.70	N/A	1,307.25	22,055.95		4,350	N/A	107	240	2,049	0	0,797
Sunday Hos		enada					+										
		;	+	208	11 74	2 441 92	N/A	Ν/Δ	2 441 92		0	N/A	0	n	0	0	0
FY2013		2,442		208	11.74	2,441.92	N/A	N/A	2,441.92		0	N/A	0	0	0	0	

Budget	Budget	
Wages	Benefits	
40,749	17,730	
13,260	1,014	
11,700	2,065	
12,051	2,122	
16,177	6,136	
16,663	6,484	
18,000		
10,000	0,7 17	
	<u></u>	
13,000	4,314	
14,560		
	5,146	
14,997	5,490	
15,297	5,841	Diff fr Budget
15,297	5,517	324
15,756	5,806	-289
16,900		
16,900	6,766	
19,500	8,733	
20,085	9,509	
19,890	8,707	
20,487	8,365	
2,442		
_,.12		

FY2016 \$	Staff Compen	satio	on Budget	t														
					FY15 COLA	0.015												
					FY16 COLA													ļ
					FY17 COLA	0.020												ļ
					FY18 COLA	0.030												
Employe	e Compensat	ion																
Budget Year			TOTAL	Yr to Yr	Annual	Wages	Payroll	Housing	Fica/Med	TOTAL		HRA	UUA	Life Ins	Long Term	Retirement	Prof Exp	TOTAL
FY2014			2,364	-78	197		2,364.00		N/A	2,364.00		0	N/A	0	-		0	
FY2015			2,757	393	197	13.00	2,561.00		195.92	2,756.92		0	N/A	0			0	-
FY2015		•••••	2,998	241	208	13.39	2,785.12		213.06	2,998.18	j	0	N/A	0	0		0	-
FY2017			3,058	60	208	13.66	2,840.82	{	213.00	3,058.15		0	N/A	0	0		0	-
FY2018			3,150	92	208	13.00	2,926.05		223.84	3,149.89		0	N/A	0	0		0	÷
			3,130	52	200	1.107	2,520.05		223.01	5,115.05				Ŭ				
Contract Pia	nict																	
FY2013	Aviva Enoch		5,400	-	54	100.00	5,400.00	N/A	N/A	5,400.00		0	N/A	0	0	0	0	(
FY2014			5,400	0	54		5,400.00		N/A	5,400.00		0	N/A	0	0		0	
FY2015			6,000	600	54		5,400.00		0.00	5,400.00	6	0	N/A	0	0			
FY2016			6,162	162	54	·····	5,562.00		0.00	5,562.00		0	N/A	0	0		600	600
	FY17 New Alice	Tien	-,							-,		-						
FY2017			6,000	-162	54	100.00	5,400.00	N/A	0.00	5,400.00		0	N/A	0	0	0	600	600
FY2018			6,162	162	54	·····	5,562.00		0.00	5,562.00		0	N/A	0	0	0		
	cilty Mgr/Sexton -	new	0									_						
FY2015			3,000	3,000	120	25.00	3,000.00		N/A	3,000.00		0	N/A	0	0		0	
FY2016 FY2017			3,000	0	120		3,000.00		N/A	3,000.00		0	N/A	0				-
			3,000	0.	120	25.00	3,000.00	{·····	N/A	3,000.00		0	N/A	0	0	•		-
FY2018			3,000	0	120	25.00	3,000.00	N/A	N/A	3,000.00		0	N/A	0	0	0	0	. (
TOTAL Emp	loyees			Diff														
FY2015			252 227															
			352,237	10 5 20														
FY2016			362,776															
FY2017 FY2018			381,635 393,803															
112010			393,003	54,005														
FEDERAL SS		%							ļ									ļ
	2011	3.6																

·		
Budget	Budget	
	Benefits	
Wages	Denents	
2,364		
2,561	196	
2,785	213	
2,841	217	
2,926	224	
5,400		
5,400		
5,400	600	
5,562	600	
5,400	600	
5,562	600	
5,502	000	
3,000		
3,000		
3,000		
3,000		

FY2016 St	Y2016 Staff Compensation Budget																		
					FY15 C	OLA	0.015												
					FY16 C	OLA	0.030												
					FY17 C	OLA	0.020												
					FY18 C	OLA	0.030												
Employee	Compensati	on																	
Budget Year			TOTAL	Yr to Yr	Annı	ıal	Wages	Payroll	Housing	Fica/Med	TOTAL		HRA	UUA	Life Ins.	Long Term	Retirement	Prof Exp	TOTAL
	2012	1.7																	
	2013	1.5																	
	2014																		
	2015	0																	
	2016																		
	2017																		

FY2018 Health/HRA Bene	fit Calculations										
· · · · · · · · · · · · · · · · · · ·	2017-2018										
	UUA Health	FTE	Percent	Monthly	PayPeriod	Annual	Jul-Dec	Jan - Jun '17	Budget		
Employee	Mo. Premium	(Full Time Eq)	of Benefit	HRA	HRA	HRA	12 paypds	x12 paypds			
Thom Belote											
Birth Yr 1977	582.96	100.00%	80%	466.37	233.18	5,596.42	2,798.21	3,078.03	5,876.24	Staff 80%	
Zip 275	689.04	100.00%	50%	344.52	172.26	4,134.24	2,067.12	2,273.83	4,340.95	Family 50%	health benefit correction
	had in here 867.33	3							10,217.19		
Marion Hirsch											
Birth YR 1964	790.23	100.00%	80%	632.18	316.09	7,586.21	3,793.10	4,172.41	7,965.52	Staff 80%	
Zip 275											
Glenn Mehrbach											
Birth YR 1955	1163.7	55%	80%	512.03	256.01	6,144.34	3,072.17	3,379.38	6,451.55	Staff 80%	
Zip 277											
Andrea Sordean-Mintzer											
Birth YR 1954	1101.64	87.50%	80%	771.15	385.57	9,253.78	4,626.89	5,089.58	9,716.46	Staff 80%	
Zip 275											
Sara Gush											
Birth YR 1990	537.29	50%	80%	214.92	107.46	2,578.99	1,289.50	1,418.45	2,707.94	Staff 80%	
Zip 275											
Dana Lundquist, 1987, 273	508.84	50%	80%	203.54	101.77	2,442.43	1,221.22	1,343.34	2,564.55	Staff 80%	
Elisabeth Allore											
Birth YR 1969	688.21	62.50%	80%	344.11	172.05	4,129.26	2,064.63	2,271.09	4,335.72	Staff 80%	
Zip 275											
as of Sept 15, 2017	632.34	62.50%	80%	316.17							
Rachel Rose											
Birth YR 1970	616.47	50.00%	80%	246.59	123.29	2,959.06	1,479.53	1,627.48	3,107.01	Staff 80%	
Zip 272											
Abigail Castenada		< 50% hrs									
								:			

			TOTAL Minist	erial Staff		10,217.19	
			TOTAL Non-Ministerial Staff			36,848.76	
			TOTAL STAFF			47,065.95	

The Capital Campaign Task Force is conducting a "quiet phase" of the campaign over the next two months to help us assess our ability to reach our fundraising goal. We will be talking with approximately 40 member households during this phase. The households were identified using criteria from our consultant. If someone has not been contacted and wants to meet with us, please let them know that we will be glad to talk with them and send their names to Cathy Cole, <u>kocole@hotmail.com</u>.

Building on Our Legacy Capital Campaign Task Force Plan Building and Capital Campaign 2017-2018

1) Mission Per our Charter

a) The mission of the CCTF is to market the capital campaign and raise sufficient money to fund the building project approved by the congregation.

2) Financial Goal

- a) The CCTF is charged with the task of raising enough money for construction (\$1,200,000) plus the loan balance at the time that the Preschool leaves and the balloon payment is due (projected to be approximately \$400,000 in December 2018 (<u>BEFORE</u> deducting payment of \$250,000 already raised), for a total of \$1,600,000.
- b) During the Leadership Phase, our goal is to raise 50% of this total, which is \$800,000.

Key Activities Per our Charter

- 3) Select and propose consulting help that will be needed for fund raising:
 - a) We have engaged UUA-recommended Generosity Consultant, Mark Ewert, to be our key consultant.
 - b) We have also engaged experts in our congregation: Katie Heinemann; Jay Miller.
- 4) As a follow-up to the report of the Space Reassessment Task Force and working with the Communications Task Force, develop a "case for support" document which "markets" the Building Project (renovation/expansion) to the congregation:
 - a) We have developed our marketing materials for our Leadership Phase
 - b) We will receive feedback on these materials and will use all this information to develop the materials for the general phase (to be developed late in 2017).
- 5) **Develop and maintain a project timeline.**
 - a) A project timeline has been developed and is updated as necessary.
 - b) Andrew Wright is the "keeper" of the master timeline.
- 6) Work with the other project task forces to determine the feasibility of raising sufficient funds on the project timeline. The need for and execution of duties beyond this point depend upon the approval by the congregation to launch a capital campaign.
 - a) This timeline was developed with input from all Task Forces after the "restart" of the Building Campaign in the Summer of 2017.
 - b) The congregation will be asked to approve moving forward with a Capital Campaign at a Congregational Meeting on January 7, 2018.

7) Work with the other project task forces to market the capital campaign.

- a) The task forces have scheduled a monthly meeting (3rd Tuesday of each month) to share information and feedback.
- b) The Communications Task Force is taking the lead on planning a variety of educational and engagement activities for Summer and Fall 2017.

- c) CCTF and CTF are in communication about events, marketing, and messaging.
- 8) Work with the chair of the annual budget drive to plan and execute coincidental campaigns. This includes recruiting, training and supervising member "agents" to make necessary fund raising appeals and communicating with the congregation.
 - a) The CCTF will run the Annual Pledge Drive along with and in conjunction with the Capital Campaign in March 2018.
- 9) Continue fundraising efforts after the formal campaign ends to completely fund the building project objectives
 - a) We are developing a plan that will have an end date.
- 10) The co-chairs shall be members of the project coordinating group with one serving as primary member and one as backup.
 - a) We will be represented at the monthly meetings.

Fundraising Strategy

- 11) The CCTF is planning a two-fold strategy to raise funds:
 - a) a Leadership Phase in the Fall of 2017
 - b) a General Phase in the Spring of 2018 to run concurrently with the Annual Pledge Drive

12) <u>Leadership Phase:</u> The goal of this phase is to identify and approach major donors to discuss their contributions to the Capital Campaign. This consists of the following:

- a) Discuss and finalize the strategy for the Leadership Phase with Mark Ewert and other advisors. (August 2017)
- b) Develop Leadership Phase campaign materials that support the building project, address key messages, answer financial-giving questions, and help major donors think about making a significant gift. (August 2017)
- c) Finalize the list of leaders to be approached during the Leadership Phase, and the amount requested. This list and the amount are based on past pledges, past capital campaign giving, and the January 2017 Financial Feasibility Study data collected by Mark Ewert. (August 2017). Mark is proposing the amount to request from each potential donor during the leadership phase.
- d) Identify stewards who will approach leaders during the Leadership Phase. (August 2017).
- e) Provide training for stewards with a webinar conducted by Mark Ewert. (August 29, 2017): the following stewards were trained: Jenny Warnash, Bill Rote, Katie Heinemann, Laurence Kirsch, Paige Smith, Ivy Brezina, and Cathy Cole; steward Larry Ross could not attend the training and will be trained later. Thom was also at the training. We may also later identify a few others to serve as steward from the list of major donors. Each steward will reach out (initially) to four leaders
- f) Approach leaders. (September October 2017)

- 13) <u>General Phase:</u> The goal of this phase, is to ask all members/associates of the congregation who were not approached during the Leadership Phase, to participate in the capital campaign.
 - a) Discuss and finalize General Phase strategy with Mark Ewert. (Fall, 2017)
 - b) Develop and finalize campaign and pledge materials. (Fall 2017 February 2018)
 - c) Recruit hosts and facilitators for Cottage meetings. (November 2017 February 2018)
 - d) Recruit stewards to contact congregants who do not participate in a cottage meeting. (November 2017 February 2018)
 - e) Provide training with Mark Ewert for hosts and facilitators of cottage meetings and stewards. (February 16-17, 2018)
 - f) Have a "kick-off" party. (end of February 2018)
 - g) Hold cottage meetings. (March 2018)
 - h) Contact those who have not contributed. (April-May 2018)

BUILDING PROJECT FINANCIAL PLAN EXECUTIVE SUMMARY

August 24, 2017

Financial Goals:

- Raise enough money in a capital campaign to pay for our building renovation and expansion and pay off our existing commercial loan.1
- Protect the church's programs and staff compensation by insulating the church's operating budget from the direct financial impacts of the building project.2
- Arrange financing to cover the amounts by which construction expenditures temporarily exceed capital campaign receipts.

The Congregation Will Decide:

- How much money will be raised by the capital campaign, through individual donations.
- The scope of the building project, particularly including its design and cost.
- Whether to "approve any new debt secured by the real property of the congregation" necessary to complete the building project and deal with the existing loan.

The Board Will Decide:

- Whether to approve budget requests for each of the building project-related activities.
- How to manage debt that is approved by the congregation.

Financial Steps We Will Take (or Have Already Taken):

- Establish a dedicated bank account.
- Establish a project budget for both construction and other activities.
- Arrange a construction loan line of credit.
- Manage debt, including the existing loan and the construction loan.
- Establish contracting policy.
- Establish accounting procedures
- Determine the reasonableness of expenditures, on construction and other activities.
- Pay construction bills in a timely fashion.
- Account for transactions.

¹ The balance due on the existing loan will be about \$164,500 at 12/25/2018.

² After construction, the church's budget must cover new operating and maintenance expenses.

Proposed Board Policy on Gifts

4.2.4. Gifts to the Church Date Adopted: March 13, 2012 Date Last Amended: October 13, 2015

Types of Gifts

Gifts can be made to the church in many forms.

Cash and pledges should be sent to the Congregational Administrator.

Gifts of marketable securities may be given to the church through transfer to the church's brokerage account following the instructions of the Congregational Administrator. All marketable securities shall be sold soon after receipt. Each such gift will be valued on the day the securities are received.

Gifts of tangible or real property may include real estate, art, furniture, books, stamps, coins, and other collections. Such gifts must have values assessed by properly accredited independent appraisers retained by potential donors for appropriate gift tax credit. The church shall acknowledge receipt of such gifts but will not verify values. If the church sells, exchanges, or otherwise disposes of any such gift within two years after the date of the gift, the church will furnish the Internal Revenue Service and the donor with any tax forms required by law.

Gifts of bequests or life insurance beneficiary designations will not be recorded as gifts until such times as they are irrevocable. If the gift is irrevocable but is not due until a future date, the present value of that gift may be recorded at the time the gift becomes irrevocable.

A charitable gift annuity (CGA) is a planned gift that is made during the donor's lifetime and is managed by the UUA. The minimum amount for a CGA is \$10,000. More information is available from the UUA or the Endowment Committee.

How Gifts are Used

Donors may designate that their gifts go to the general operating fund, the Endowment Fund, any existing restricted fund, or any new fund that the Board of Trustees may choose to create. If the church receives an undesignated gift of \$2500 or more, the Board will make an effort to determine the intent of the donor. If the intent of the donor cannot be established, undesignated gifts of \$2500 or more that are not bequests or memorials will be allocated by the Board. Undesignated gifts less than \$2500 that are not bequests or memorials shall go to the general operating fund.

If a family designates that memorials for a family member go to a specific fund, all gifts identified as being given in honor of that person shall go to the specified fund unless the donor states otherwise, in which case the donor's designation shall determine the fund to which the gift goes. Unless otherwise designated by the donor or the family of the deceased, all bequests and memorial contributions shall go to the Endowment Fund.

Accepting Gifts

The Board of Trustees shall determine the acceptability of all gifts to the church. The Endowment Committee shall determine the acceptability of gifts to the Endowment Fund consistent with Board policy.

In determining the acceptability of a gift, the Board shall consider the following factors:

- Whether the gift is consistent with the values and mission of the church;
- The usefulness of the gift for church purposes;
- The marketability of the gift;
- The restrictions, reservations, easements, or other limitations, if any, associated with the gift;
- The costs associated with the gift (such as the costs of insurance, property taxes, debt, or other encumbrances associated with the gifts of real estate);
- The presence or absence of environmental damage (for real estate); and
- The availability of a title binder (for real estate).

In the event that any of the factors are problematic, the Board shall require appropriate resolution of the problems or shall reject the gift.

Treatment of Gifts

All gifts above \$5000 will be acknowledged by the Board president or church administrator.

Gifts shall be confidential or anonymous if so designated by the donor. In all cases, donor lists shall not be shared with any other organizations.

The tax treatment of gifts is a matter to be determined by the donor and his/her tax advisors. The church cannot provide tax or estate planning advice regarding gifts.